



**THE HARVEY SKIDOO
TREE SERIES**



LISTENING / READING COMPREHENSION QUESTIONS

7

A FUNNY THING HAPPENED ON THE WAY HOME FROM WORK

One summer a young man took a job he wouldn't normally consider. His experiences while learning to be a door-to-door salesman led him along an interesting journey and to a very unexpected end.

- 1) Why did he move twice a year?
- 2) What were the 3 things that motivated people to buy something?
- 3) How many people were working with the sergeant the evening he offered a \$20 bonus?
- 4) Which would you NOT use to describe the sergeant?
a) direct b) gullible c) gruff d) likeable e) encouraging
- 5) Which of the following describes the final potential customer the salesman spoke with?
a) He was wearing a patterned shirt. d) His top had no sleeves.
b) He was in good shape. e) He wasn't nearly as tall as the salesman.
c) He was a very expressive man.

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